



OPC Foundation Call for Participation 2024



Dear Members:

The OPC Foundation has put together an exciting calendar of events for 2024. At this time, we are offering you the opportunity to be a partner at these events (on a first come first serve basis). As you are well aware, our events give you and your company a platform to showcase your products along with the opportunity to evangelize the OPC UA technology.

Below, please find our global OPC Events and participation options for 2024:

Participation as a partner is easy - please fill out and sign the contract on page 3 and forward it to: sponsor@opcfoundation.org. The OPC Foundation is looking forward to a very successful 2024.

| Participation Options | 2024 Dates | Country | City | Item | Price USD (without VAT) | Deadline | | |
|--|---------------|-----------|-----------|----------------------|-------------------------|------------|--|--|
| Europe | | | | | | | | |
| Global Industry France | 03/25 – 03/28 | France | Paris | Partner Pod | 2.000 | 12/31/2023 | | |
| Embedded World | 04/09 – 04/11 | Germany | Nuremberg | Partner Pod | 5.000 | 12/31/2023 | | |
| Hannover Messe | 04/22 – 04/26 | Germany | Hanover | Partner Pod | 10.000* | 01/31/2024 | | |
| Achema | 06/10 – 06/14 | Germany | Frankfurt | Partner Pod | 8.000 | 03/15/2024 | | |
| SPS | 11/12 – 11/14 | Germany | Nuremberg | Partner Pod | 11.000* | 08/31/2024 | | |
| North Armerica | | | | | | | | |
| Automate | 05/06 – 05/09 | USA | Chicago | Partner Pod | 7.000 | 02/29/2024 | | |
| IMTS I SPS | 09/09 – 09/14 | USA | Atlanta | Partner Pod | 7.000 | 06/01/2024 | | |
| Asia | | | | | | | | |
| ITAP Singapore | 10/14 – 10/16 | Singapore | Singapore | Light Wall+ Table | 5.000 | 07/01/2024 | | |
| Process Innovation Asia Pacific by Achema | 11/19 – 11/21 | Singapore | Singapore | Light Wall+ Table | 5.000 | 08/01/2024 | | |

More information about the items you will find on page 4 and page 5.

*Unfortunately, we have to increase your share in costs for some of our key events. We are facing a sharp rise in prices for exhibition space (up to 40%), co-exhibitor registration (up to 60%) and services such as electricity, internet, stand security.

In case that the authorities or the trade show company cancel the trade show due to force majeure (such as Corona), no booth fees will be charged or any booth fees already paid will be refunded.

For questions and feedback, please do not hesitate to contact us: Stefan.hoppe@opcfoundation.org | Karola.wauro@opcfoundation.org

Kind Regards

Stefan Hoppe

President & Executive Director

OPC Foundation



Partner Registration Form

Yes, we want to be a partner for the following OPC Events as indicated on our form below. After completed and signed, send to: sponsor@opcfoundation.org.

| Participation Options | 2024 Dates | Country | City | Item | Price USD (without VAT) | Signed for | | |
|--|---------------|-----------|-----------|----------------------|-------------------------|---------------|--|--|
| Europe | | | | | | | | |
| Global Industry France | 03/25 03/28 | France | Paris | Partner Pod | 2.000 | Sold out | | |
| Embedded World | 04/09 - 04/11 | Germany | Nuremberg | Partner Pod | 5.000 | Sold out | | |
| Hannover Messe | 04/22 – 04/26 | Germany | Hanover | Partner Pod | 10.000* | | | |
| Achema | 06/10 - 06/14 | Germany | Frankfurt | Partner Pod | 8.000 | | | |
| SPS | 11/12 – 11/14 | Germany | Nuremberg | Partner Pod | 11.000* | | | |
| North Armerica | | | | | | | | |
| Automate | 05/06 - 05/09 | USA | Chicago | Partner Pod | 7.000 | | | |
| IMTS I SPS | 09/09 - 09/14 | USA | Atlanta | Partner Pod | 7.000 | | | |
| Asia | | | | | | | | |
| ITAP Singapore | 10/14 – 10/16 | Singapore | Singapore | Light Wall+ Table | 5.000 | | | |
| Process Innovation Asia Pacific by Achema | 11/19 – 11/21 | Singapore | Singapore | Light Wall+ Table | 5.000 | | | |

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| Company Name: | |
|----------------------------------|---|
| Company Address: | |
| Company Telephone: | |
| Contact I event organization: | |
| Email address: | |
| Contact I contract: | |
| Email address | |
| or marketing purpose please fill | out so OPC Foundation can use for social media: |
| Website: | |
| Twitter: | |
| LinkedIn: | |
| | |
| Date: | Signature: |



<u>Items</u>

Partner Pod – European Trade Shows

During the event, you are asked to staff your booth. This is an opportunity for you to present your company's products while evangelizing the OPC UA technology.

- ✓ Partner Pod contains two free exhibitor badges
- ✓ The graphic is coordinated with you and produced by the OPC Foundation.

Each Partner Pod is equipped with

- ✓ optional monitor 27", (HDMI+USB-C)
- √ keyboard (USB)
- √ mouse (USB)
- √ flyer display
- ✓ multi-outlet power strip (230V)
- ✓ Internet access.
- ✓ one chair

Each desk has got a locker underneath

DeskBase cabinetHeight: 1.130 mmHeight: 1.078 mmLength: 1.200 mmLength: 400 mmDepth: 600 mmDepth: 500 mm

The base cabinets of the workstations are lockable and offer space for small PC towers or servers or even notebooks. They have 2 shelves inside and cable run $80 \text{mm} \varnothing$





Partner Pod – North America Trade Shows

For US Partner Pods be aware of the differences in dimensions:

 Desk
 Base cabinet

 Height: 1.130 mm
 Height: 1.078 mm

 Length: 1.000 mm
 Length: 400 mm

 Depth: 600 mm
 Depth: 500 mm

Each desk has got a locker underneath.

Each Partner Pod is equipped with:

- ✓ optional monitor 27", (HDMI+USB-C)
- √ keyboard (USB)
- ✓ mouse (USB)
- ✓ power strip (110V)
- ✓ Internet access.
- ✓ one chair

